



IBM DemandTec for Consumer Products V12.4 contains enhanced reporting for strategic headquarter based marketing activities

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At a glance

IBM® DemandTec for Consumer Products V12.4 delivers:

- Key enhancements to reporting and metrics available across IBM DemandTec Strategic Marketing Planning, IBM DemandTec Strategic Trade Planning, and IBM DemandTec Customer Trade Planning
- Enhanced analytics for forecasting and improved predictive analysis capabilities
- Integration of IBM DemandTec Strategic Trade Planning and Customer Trade Planning

For ordering, contact Your IBM representative. For more information, contact the Americas Call Centers at 800-IBM-CALL (426-2255).

Reference: YE001

Overview

IBM DemandTec for Consumer Products V12.4 helps manufacturers better structure their marketing activities at the headquarter and field level. Some of these new features include:

- Enhanced standard reporting for promotion tactics versus discount percentage
- Ability for users to compare prices versus pack sizes to improve the identification of promotion opportunities
- Ability to add custom labels for key performance indicators for better understanding by end users
- Enhancements to plan calendar view to align store promotions with marketing activities to maximize return on investment (ROI) and improve forecasts
- Better integration with strategic trade planning to allow field planners to leverage base price and distribution values
- Ability to mass load future price, cost, and distribution changes as a time series (a series of data points measured over a successive period of time) for better efficiency and to reduce errors
- Ability to mass export promotion details and volume information to support integration with additional customer integration for increased customer value across the enterprise

Key prerequisites

For details, refer to the [Technical information](#) section.

Planned availability date

November 13, 2012

Description

IBM DemandTec Strategic Marketing Planning and Strategic Trade Planning

- The Lift by Promoted Condition report is added to the default library of report templates. The Lift by Promoted Condition allows users to evaluate the lift achieved relative to the promotion tactic type used and the percentage of the discount relative to base price. The report is model agnostic, and will calculate the lift using volume simulations.
- Users are able to compare prices per equivalized volume on the y-axis versus pack size on the x-axis. This report is useful in evaluating pricing strategy across different package sizes within a brand such as identifying promotion opportunities for certain package sizes by measuring the gap between the promoted price pack curve and the base price pack curve.
- Additional reporting enhancements are included for users who use simple expressions to express customized key performance indicators (KPIs) that are calculated from existing measures as customized labels within reports. For example, a simple expression of Revenue/Unit Volume can now be represented by the label Unit Price instead.

IBM DemandTec Customer Trade Planning

- The plan calendar view is enhanced so users can see which future media and offer activities will occur so as to align in store promotions with marketing activity to drive maximum promotional return on investment (ROI) and improve forecasts.
- Base price and distribution values planned by headquarter users in IBM Strategic Trade Planning can now be integrated for use by field users. This reduces data entry steps for users and eliminates the need to access multiple systems for information.
- Mass loading capabilities are added for future price, cost, and distribution changes as a time series (a series of data points measured over a successive period of time) to be used in predictions. This ensures plans contain the most up-to-date information and reduces data entry.
- Mass export of promotional details and volume information are added to support integration with external customer systems (for example, Trade Promotion Management solutions).

Accessibility by people with disabilities

A US Section 508 Voluntary Product Accessibility Template (VPAT) containing details on accessibility compliance can be requested at

http://www.ibm.com/able/product_accessibility/index.html

Program number

New products in this release

| Program number | VRM | Program name |
|----------------|------|---|
| 5725-H34 | SaaS | IBM DemandTec for Manufacturers on Cloud |
| 5725-K03 | SaaS | IBM DemandTec Deal Management for Manufacturers |
| 5725-K04 | SaaS | IBM DemandTec Assortment Optimization for Manufacturers |
| 5725-K07 | SaaS | IBM DemandTec Shopper Insights for Manufacturers |

Previously announced product now being made available in the People's Republic of China (PRC)

| Program number | VRM | Program name |
|----------------|------|--|
| 5725-H34 | SaaS | IBM DemandTec for Manufacturers on Cloud |

Education support

Many instructor-led, instructor-led online, and self-paced courses are available on August 1, 2012. The following list is a sampling of courses available for each of the DemandTec solutions. For a complete list of DemandTec courses, visit the IBM training site at

<http://www.ibm.com/training>

| Course code | Course title | Course type |
|-------------|---|-------------|
| 9A01G | IBM DemandTec Advanced Deal Management | ILO |
| 9A02G | IBM DemandTec Assortment Optimization | ILO |
| 9A04G | IBM DemandTec Deal Management Bill Center: Kroger | ILO |
| 9A10G | IBM DemandTec Deal Management Creating Deals Kroger | ILO |
| 9A18G | IBM DemandTec Promotion Optimization: Creating Promotions | ILO |
| 9A19G | IBM DemandTec Customer Trade Planning Basics | ILO |
| 9A23G | IBM DemandTec Promotion Execution: Assign Promotions to Events | ILO |
| 9A24G | IBM DemandTec Promotion Execution: Create and Manage Events | ILO |
| 9A25G | IBM DemandTec Promotion Execution: Manage Images and Copy | ILO |
| 9A36G | IBM DemandTec Markdown Optimization Basics | ILO |
| 9A42G | IBM DemandTec OpenLink: Attributing | ILO |
| 9A43G | IBM DemandTec OpenLink: Category Mapping | ILO |
| 9A45G | IBM DemandTec Promotion Optimization: Predicting Promotions & Reviewing Results | ILO |
| 9A47G | IBM DemandTec Price Optimization Advanced | ILO |
| 9A48G | IBM DemandTec Price Optimization Basics | ILO |
| 9A51G | IBM DemandTec Price Optimization Rules Pricing | ILO |
| 9A53G | IBM DemandTec Price Optimization Update Process | ILO |
| 9A57G | IBM DemandTec Promotion Optimization: | ILO |

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|-------|--|-----|
| | Master Calendar | |
| 9A58G | IBM DemandTec Promotion Optimization: Category Plans | ILO |
| 9A86G | IBM DemandTec Shopper Insights Basics | ILO |
| 9A99G | IBM DemandTec Strategic Trade Planning Basics | ILO |
| 9B01G | IBM DemandTec Strategic Marketing Planning Basics | ILO |

IBM training provides education to support many IBM offerings. Descriptions of courses for IT professionals and managers are on the IBM training website

<http://www.ibm.com/training>

Call IBM training at 800-IBM-TEACH (426-8322) for catalogs, schedules, and enrollments.

Offering Information

Product information is available via the Offering Information website

<http://www.ibm.com/common/ssi>

Also, visit the Passport Advantage® website

<http://www.ibm.com/software/passportadvantage>

Publications

Product information for IBM DemandTec for Consumer Products V12.4 is included with the service and can be accessed via the user interface.

Technical information

Specified operating environment

Hardware requirements

For details about hardware requirements for IBM DemandTec for Consumer Products V12.4, visit

<http://www.demandtec.com/supportdocs>

Software requirements

For details about software requirements for IBM DemandTec for Consumer Products V12.4, visit

<http://www.demandtec.com/supportdocs>

The program's specifications and specified operating environment information may be found in documentation accompanying the program, if available, such as a readme file, or other information published by IBM, such as an announcement letter. Documentation and other program content may be supplied only in the English language.

Planning information

Packaging

This product is accessed via the Internet. There are no physical or electronic deliverables. This program, when downloaded from a website, contains the applicable IBM license agreement and License Information, if appropriate, and will be presented for acceptance at the time of installation of the program. For future

reference, the license and License Information will be stored in a directory such as LICENSE.TXT.

Software Services

IBM Software Services has the breadth, depth, and reach to manage your services needs. You can leverage the deep technical skills of our lab-based, software services team and the business consulting, project management, and infrastructure expertise of our IBM Global Services team. We provide the global reach, intellectual capital, industry insight, and technology leadership to support a wide range of critical business needs.

To learn more about IBM Software Services or to contact a Software Services sales specialist, visit

<http://www.ibm.com/software/sw-services/>

Ordering information

This product is only available via Passport Advantage . It is not available as shrinkwrap.

Product group: IBM DemandTec

Product Identifier Description (PID)

IBM DemandTec for Manufacturers on Cloud (5725-H34)

IBM DemandTec Deal Management for Manufacturers (5725-K03)

IBM DemandTec Assortment Optimization for Manufacturers (5725-K04)

IBM DemandTec Shopper Insights for Manufacturers (5725-K07)

Product category: IBM DemandTec for Consumer Products

Charge metric

| Program name | PID number | Charge metric |
|---|------------|----------------------------------|
| IBM DemandTec for Manufacturers on Cloud | 5725-H34 | Million Revenue Conversion Units |
| IBM DemandTec Deal Management for Manufacturers | 5725-K03 | Million Revenue Conversion Units |
| IBM DemandTec Assortment Optimization for Manufacturers | 5725-K04 | Million Revenue Conversion Units |
| IBM DemandTec Shopper Insights for Manufacturers | 5725-K07 | Million Revenue Conversion Units |

Million Revenue Conversion Units (MRCUs)

MRCUs are a unit of measure by which the IBM SaaS can be obtained. A Revenue Conversion Unit is a currency-independent measure of a revenue amount relevant to the licensing of the IBM SaaS. Currency-specific revenue amounts must be converted into MRCUs in accordance with the table located at

http://www.ibm.com/software/licensing/conversion_unit_table

Sufficient entitlements must be obtained for the number of MRCUs required to cover the Revenue processed or managed by the IBM SaaS during the measurement period specified in customer's Proof of Entitlement (PoE) or Transaction Document.

Passport Advantage

New products being announced in this release

IBM DemandTec for Manufacturers on Cloud (5725-H34)

| Program name and Description | Part number |
|---|-------------|
| IBM DEMANDTEC® FOR MANUFACTURERS FOR ADD APP SET UP | D0w9CLL |

IBM DemandTec Deal Management for Manufacturers (5725-K03)

| Program name and Description | Part number |
|--|-------------|
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER AHOLD RCU PER ANNUM | D0SZRLL |
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER AHOLD RCU DAILY FEE PARTIAL MONTH | D0SZQLL |
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER A&P RCU PER ANNUM | D0SZSLL |
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER A&P RCU DAILY FEE PARTIAL MONTH | D0SZTLL |
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER AWG RCU PER ANNUM | D0SZVLL |
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER AWG RCU DAILY FEE PARTIAL MONTH | D0SZULL |
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER BI-LO RCU PER ANNUM | D0SV8LL |
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER BI-LO RCU DAILY FEE PARTIAL MONTH | D0SV9LL |
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER C&S RCU PER ANNUM | D0SVBLL |
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER C&S RCU DAILY FEE PARTIAL MONTH | D0SVALL |
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER KROGER RCU PER ANNUM | D0SVCLL |
| DEMANDTEC ADM FOR MFG ON CLOUD BROKER KROGER RCU DAILY FEE PARTIAL MONTH | D0SVDLL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER NASH FINCH RCU PER ANNUM | D0SVFLL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER NASH FINCH RCU DAILY FEE PARTIAL MONTH | D0SVELL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER SAFEWAY RCU PER ANNUM | D0SVHLL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER SAFEWAY RCU DAILY FEE PARTIAL MONTH | D0SVGLL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER SAMS CLUB RCU PER ANNUM | D0SVJLL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER SAM'S CLUB RCU DAILY FEE PARTIAL MONTH | D0SVILL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER SAVEMART RCU PER ANNUM | D0SVKLL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER SAVEMART RCU DAILY FEE PARTIAL MONTH | D0SVLLL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER SCHNUCKS RCU PER ANNUM | D0SVMLL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER SCHNUCKS RCU DAILY FEE PARTIAL MONTH | D0SVNLL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER TOPS MARKET RCU PER ANNUM | D0SVPLL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER TOPS MARKET RCU DAILY FEE PARTIAL MONTH | D0SVQLL |
| DEMANDTEC ADM FOR MANUFACTURERS ON CLOUD AHOLD RCU PER ANNUM | D0SZ2LL |
| DEMANDTEC ADM FOR MANUFACTURERS ON | D0SZ1LL |

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| CLOUD AHOLD RCU DAILY FEE PARTIAL MONTH | |
| DEMANDTEC ADM FOR MANUFACTURERS ON CLOUD A&P RCU PER ANNUM | D0SZ4LL |
| DEMANDTEC ADM FOR MANUFACTURERS ON CLOUD A&P RCU DAILY FEE PARTIAL MONTH | D0SZ3LL |
| DEMANDTEC ADM FOR MANUFACTURERS ON CLOUD AWG RCU PER ANNUM | D0SZ5LL |
| DEMANDTEC ADM FOR MANUFACTURERS ON CLOUD AWG RCU DAILY FEE PARTIAL MONTH | D0SZ6LL |
| DEMANDTEC ADM FOR MANUFACTURERS ON CLOUD BI-LO RCU PER ANNUM | D0SZ8LL |
| DEMANDTEC ADM FOR MANUFACTURERS ON CLOUD BI-LO RCU DAILY FEE PARTIAL MONTH | D0SZ7LL |
| DEMANDTEC ADM FOR MANUFACTURERS ON CLOUD C&S RCU PER ANNUM | D0SZALL |
| DEMANDTEC ADM FOR MANUFACTURERS ON CLOUD C&S RCU DAILY FEE PARTIAL MONTH | D0SZ9LL |
| DEMANDTEC ADM FOR MANUFACTURER ON CLOUD KROGER RCU PER ANNUM | D0SZCLL |
| DEMANDTEC ADM FOR MANUFACTURER ON CLOUD KROGER RCU DAILY FEE PARTIAL MONTH | D0SZBLL |
| DEMANDTEC ADM FOR MANUF CLOUD NASH FINCH RCU PER ANNUM | D0SZELL |
| DEMANDTEC ADM FOR MANUF CLOUD NASH FINCH RCU DAILY FEE PARTIAL MONTH | D0SZDLL |
| DEMANDTEC ADM FOR MANUFACTURERS CLOUD SAFEWAY RCU PER ANNUM | D0SZFLL |
| DEMANDTEC ADM FOR MANUFACTURERS CLOUD SAFEWAY RCU DAILY FEE PARTIAL MONTH | D0SZGLL |
| DEMANDTEC ADM FOR MANUF CLOUD SAMS CLUB RCU PER ANNUM | D0SZILL |
| DEMANDTEC ADM FOR MANUF CLOUD SAM'S CLUB RCU DAILY FEE PARTIAL MONTH | D0SZHLL |
| DEMANDTEC ADM FOR MANUFACTURERS CLOUD SAVEMART RCU PER ANNUM | D0SZKLL |
| DEMANDTEC ADM FOR MANUFACTURERS CLOUD SAVEMART RCU DAILY FEE PARTIAL MONTH | D0SZJLL |
| DEMANDTEC ADM FOR MANUFACTURERS CLOUD SCHNUCKS RCU PER ANNUM | D0SZLLL |
| DEMANDTEC ADM FOR MANUFACTURERS CLOUD SCHNUCKS RCU DAILY FEE PARTIAL MONTH | D0SZMLL |
| DEMANDTEC ADM FOR MANUF CLOUD TOPS MARKET RCU PER ANNUM | D0SZPLL |
| DEMANDTEC ADM FOR MANUF CLOUD TOPS MARKET RCU DAILY FEE PARTIAL MONTH | D0SZNLL |
| DEMANDTEC DM FOR MFG ON CLOUD BROKER KROGER RCU PER ANNUM | D0SW2LL |
| DEMANDTEC DM FOR MFG ON CLOUD BROKER KROGER RCU DAILY FEE PARTIAL MONTH | D0SW1LL |
| DEMANDTEC DEAL MAN ON CLOUD FOR MFG KROGER RCU PER ANNUM | D0SYMLL |
| DEMANDTEC DEAL MAN ON CLOUD FOR MFG KROGER RCU DAILY FEE PARTIAL MONTH | D0SYNLL |
| DEMANDTEC ADM FOR MANUF CLOUD COOP SWEDEN RCU PER ANNUM | D0W8DLL |
| DEMANDTEC ADM FOR MANUF CLOUD COOP SWEDEN RCU DAILY FEE PARTL MONTH | D0W8ELL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER COOP SWEDEN RCU PER ANNUM | D0W8FLL |
| DEMANDTEC ADM FOR MFG CLOUD BROKER COOP SWEDEN RCU DAILY FEE PARTL MONTH | D0W8GLL |
| DEMANDTEC NAT ACCESS FEE MANUFACT KROGER PER ANNUM | D0W8HLL |
| DEMANDTEC NAT ACCESS FEE MANUFACT KROGER DAILY FEE PARTL MONTH | D0W8ILL |
| DEMANDTEC REG ACCESS FEE MANUFAC KROGER PER ANNUM | D0W8JLL |
| DEMANDTEC REG ACCESS FEE MANUFAC KROGER DAILY FEE PARTL MONTH | D0W8KLL |

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| DEMANDTEC NAT ACCESS FEE BROKER KROGER PER ANNUM | D0W8LLL |
| DEMANDTEC NAT ACCESS FEE BROKER KROGER DAILY FEE PARTL MONTH | D0W8MLL |
| DEMANDTEC REG ACCESS FEE BROKER KROGER PER ANNUM | D0W8NLL |
| DEMANDTEC REG ACCESS FEE BROKER KROGER DAILY FEE PARTL MONTH | D0W8PLL |

IBM DemandTec Assortment Optimization for Manufacturers (5725-K04)

| Program name and Description | Part number |
|---|-------------|
| DEMANDTEC ASST OPT CLOUD FOR MFG 1 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SWGLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 2 CAT TARGET RCU PER ANNUM | D0SWJLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 2 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SWILL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 3 CAT TARGET RCU PER ANNUM | D0SWLLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 3 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SWKLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 4 CAT TARGET RCU PER ANNUM | D0SWNLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 4 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SWMLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 5 CAT TARGET RCU PER ANNUM | D0SWPLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 5 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SWQLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 6 CAT TARGET RCU PER ANNUM | D0SWRLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 6 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SWSLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 7 CAT TARGET RCU PER ANNUM | D0SWULL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 7 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SWTLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 8 CAT TARGET RCU PER ANNUM | D0SWWLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 8 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SWVLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 9 CAT TARGET RCU PER ANNUM | D0SWXLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 9 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SWYLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 10 CAT TARGET RCU PER ANNUM | D0SWZLL |
| DEMANDTEC ASST OPT CLOUD FOR MFG 10 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SX0LL |
| DEMANDTEC ASST OPT CLOUD FOR MFG UNLT CAT TARG RCU PER ANNUM | D0SX2LL |
| DEMANDTEC ASST OPT CLOUD FOR MFG UNLT CAT TARG RCU DAILY FEE PARTIAL MONTH | D0SX1LL |

IBM DemandTec Shopper Insights for Manufacturers (5725-K07)

| Program name and Description | Part number |
|--|-------------|
| DEMANDTEC SHOP INS CLOUD MANUF 1 CAT TARGET RCU PER ANNUM | D0SX4LL |
| DEMANDTEC SHOP INS CLOUD MANUF 1 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SX3LL |
| DEMANDTEC SHOP INS CLOUD MANUF 2 CAT TARGET RCU PER ANNUM | D0SX6LL |
| DEMANDTEC SHOP INS CLOUD MANUF 2 CAT TARGET RCU DAILY FEE PARTIAL MONTH | D0SX5LL |
| DEMANDTEC SHOP INS CLOUD MANUF 3 CAT TARGET RCU PER ANNUM | D0SX7LL |
| DEMANDTEC SHOP INS CLOUD MANUF 3 CAT | D0SX8LL |

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| TARGET RCU DAILY FEE PARTIAL MONTH DEMANDTEC SHOP INS CLOUD MANUF 4 CAT TARGET RCU PER ANNUM | D0SX9LL |
| DEMANDTEC SHOP INS CLOUD MANUF 4 CAT TARGET RCU DAILY FEE PARTIAL MONTH DEMANDTEC SHOP INS CLOUD MANUF 5 CAT TARGET RCU PER ANNUM | D0SXALL |
| DEMANDTEC SHOP INS CLOUD MANUF 5 CAT TARGET RCU DAILY FEE PARTIAL MONTH DEMANDTEC SHOP INS CLOUD MANUF 6 CAT TARGET RCU PER ANNUM | D0SXCLL |
| DEMANDTEC SHOP INS CLOUD MANUF 6 CAT TARGET RCU DAILY FEE PARTIAL MONTH DEMANDTEC SHOP INS CLOUD MANUF 7 CAT TARGET RCU PER ANNUM | D0SXBLL |
| DEMANDTEC SHOP INS CLOUD MANUF 7 CAT TARGET RCU DAILY FEE PARTIAL MONTH DEMANDTEC SHOP INS CLOUD MANUF 8 CAT TARGET RCU PER ANNUM | D0SXELL |
| DEMANDTEC SHOP INS CLOUD MANUF 8 CAT TARGET RCU DAILY FEE PARTIAL MONTH DEMANDTEC SHOP INS CLOUD MANUF 9 CAT TARGET RCU PER ANNUM | D0SXDLL |
| DEMANDTEC SHOP INS CLOUD MANUF 9 CAT TARGET RCU DAILY FEE PARTIAL MONTH DEMANDTEC SHOP INS CLOUD MANUF 10 CAT TARGET RCU PER ANNUM | D0SXGLL |
| DEMANDTEC SHOP INS CLOUD MANUF 10 CAT TARGET RCU DAILY FEE PARTIAL MONTH DEMANDTEC SHOP INS CLOUD MANUF 10 CAT TARGET RCU PER ANNUM | D0SXFLL |
| DEMANDTEC SHOP INS CLOUD MANUF 10 CAT TARGET RCU DAILY FEE PARTIAL MONTH DEMANDTEC SHOP INS CLOUD MANUF UNLIMT TARGET RCU PER ANNUM | D0SXHLL |
| DEMANDTEC SHOP INS CLOUD MANUF UNLIMT TARGET RCU DAILY FEE PARTIAL MONTH | D0SXILL |
| DEMANDTEC SHOP INS CLOUD MANUF UNLIMT TARGET RCU DAILY FEE PARTIAL MONTH | D0SXKLL |
| DEMANDTEC SHOP INS CLOUD MANUF UNLIMT TARGET RCU DAILY FEE PARTIAL MONTH | D0SXJLL |
| DEMANDTEC SHOP INS CLOUD MANUF UNLIMT TARGET RCU DAILY FEE PARTIAL MONTH | D0SXMLL |
| DEMANDTEC SHOP INS CLOUD MANUF UNLIMT TARGET RCU DAILY FEE PARTIAL MONTH | D0SXLLL |
| DEMANDTEC SHOP INS CLOUD MANUF UNLIMT TARGET RCU DAILY FEE PARTIAL MONTH | D0SXPLL |
| DEMANDTEC SHOP INS CLOUD MANUF UNLIMT TARGET RCU DAILY FEE PARTIAL MONTH | D0SXNLL |

Previously announced product now being made available in the People's Republic of China (PRC)

IBM DemandTec for Manufacturers on Cloud (5725-H34)

| Program name and Description | Part number |
|--|-------------|
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER AHOLD RCU DAILY FEE PARTIAL MONTH | D0SZQLL |
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER AHOLD RCU PER ANNUM | D0SZRLL |
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER A&P RCU PER ANNUM | D0SZSLL |
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER A&P RCU DAILY FEE PARTIAL MONTH | D0SZTLL |
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER AWG RCU DAILY FEE PARTIAL MONTH | D0SZULL |
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER AWG RCU PER ANNUM | D0SZVLL |
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER BI-LO RCU PER ANNUM | D0SV8LL |
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER BI-LO RCU DAILY FEE PARTIAL MONTH | D0SV9LL |
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER C&S RCU DAILY FEE PARTIAL MONTH | D0SVALL |
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER C&S RCU PER ANNUM | D0SVBLL |
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER KROGER RCU PER ANNUM | D0SVCLL |
| IBM DEMANDTEC ADM FOR MFG ON CLOUD BROKER KROGER RCU DAILY FEE PARTIAL MONTH | D0SVDLL |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER NASH FINCH RCU DAILY FEE PARTIAL MONTH | D0SVELL |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER NASH FINCH RCU PER ANNUM | D0SVFLL |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER SAFEWAY RCU DAILY FEE PARTIAL MONTH | D0SVGLL |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER | D0SVHLL |

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| SAFEWAY RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER | D0SVILL |
| SAM'S CLUB RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER | D0SVJLL |
| SAM'S CLUB RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER | D0SVKLL |
| SAVEMART RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER | D0SVLLL |
| SAVEMART RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER | D0SVMLL |
| SCHNUCKS RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER | D0SVNLL |
| SCHNUCKS RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER | D0SVPLL |
| TOPS MARKET RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MFG CLOUD BROKER | D0SVQLL |
| TOPS MARKET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS ON | D0SZ1LL |
| CLOUD AHOLD RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS ON | D0SZ2LL |
| CLOUD AHOLD RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS ON | D0SZ3LL |
| CLOUD A&P RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS ON | D0SZ4LL |
| CLOUD A&P RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS ON | D0SZ5LL |
| CLOUD AWG RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS ON | D0SZ6LL |
| CLOUD AWG RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS ON | D0SZ7LL |
| CLOUD BI-LO RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS ON | D0SZ8LL |
| CLOUD BI-LO RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS ON | D0SZ9LL |
| CLOUD C&S RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS ON | D0SZALL |
| CLOUD C&S RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MANUFACTURER ON | D0SZBLL |
| CLOUD KROGER RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUFACTURER ON | D0SZCLL |
| CLOUD KROGER RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MANUF CLOUD NASH | D0SZDLL |
| FINCH RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUF CLOUD NASH | D0SZELL |
| FINCH RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS | D0SZFLL |
| CLOUD SAFEWAY RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS | D0SZGLL |
| CLOUD SAFEWAY RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUF CLOUD SAM'S | D0SZHLL |
| CLUB RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUF CLOUD SAM'S | D0SZILL |
| CLUB RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS | D0SZJLL |
| CLOUD SAVEMART RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS | D0SZKLL |
| CLOUD SAVEMART RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS | D0SZLLL |
| CLOUD SCHNUCKS RCU PER ANNUM | |
| IBM DEMANDTEC ADM FOR MANUFACTURERS | D0SZMLL |
| CLOUD SCHNUCKS RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUF CLOUD TOPS | D0SZNLL |
| MARKET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ADM FOR MANUF CLOUD TOPS | D0SZPLL |
| MARKET RCU PER ANNUM | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 1 CAT | D0SWGLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 1 CAT | D0SWHLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 2 CAT | D0SWILL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 2 CAT | D0SWJLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 3 CAT | D0SWKLL |

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| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 3 CAT | D0SWLLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 4 CAT | D0SWMLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 4 CAT | D0SWNLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 5 CAT | D0SWPLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 5 CAT | D0SWQLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 6 CAT | D0SWRLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 6 CAT | D0SWSLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 7 CAT | D0SWTLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 7 CAT | D0SWULL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 8 CAT | D0SWVLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 8 CAT | D0SWWLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 9 CAT | D0SWXLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 9 CAT | D0SWYLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 10 CAT | D0SWZLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG 10 CAT | D0SX0LL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG UNLT | D0SX1LL |
| CAT TARG RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC ASST OPT CLOUD FOR MFG UNLT | D0SX2LL |
| CAT TARG RCU PER ANNUM | |
| IBM DEMANDTEC DM FOR MFG ON CLOUD BROKER | D0SW1LL |
| KROGER RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC DM FOR MFG ON CLOUD BROKER | D0SW2LL |
| KROGER RCU PER ANNUM | |
| IBM DEMANDTEC DEAL MAN ON CLOUD FOR MFG | D0SYMLL |
| KROGER RCU PER ANNUM | |
| IBM DEMANDTEC DEAL MAN ON CLOUD FOR MFG | D0SYNLL |
| KROGER RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC FOR MANUFACTURERS ONE-TIME SET | D0SWFLL |
| UP | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 1 CAT | D0SX3LL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 1 | D0SX4LL |
| CAT TARGET RCU PER ANNUM | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 2 CAT | D0SX5LL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 2 CAT | D0SX6LL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 3 CAT | D0SX7LL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 3 CAT | D0SX8LL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 4 CAT | D0SX9LL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 4 CAT | D0SXALL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 5 CAT | D0SXBLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 5 CAT | D0SXCLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 6 CAT | D0SXDLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 6 CAT | D0SXELL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 7 CAT | D0SXFLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 7 CAT | D0SXGLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 8 CAT | D0SXHLL |

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| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 8 CAT | D0SXILL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 9 CAT | D0SXJLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 9 CAT | D0SXKLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 10 CAT | D0SXLLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF 10 CAT | D0SXMLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF UNLIMT | D0SXNLL |
| TARGET RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC SHOP INS CLOUD MANUF UNLIMT | D0SXPLL |
| TARGET RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 1 | D0SPALL |
| CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 1 | D0SPBLL |
| CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 2 | D0SPCLL |
| CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 2 | D0SPDLL |
| CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 3 | D0SPELL |
| CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 3 | D0SPFLL |
| CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 4 | D0SPGLL |
| CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 4 | D0SPHLL |
| CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 5 | D0SPILL |
| CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 5 | D0SPJLL |
| CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 6 | D0SPKLL |
| CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 6 | D0SPLLL |
| CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 7 | D0SPMLL |
| CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 7 | D0SPNLL |
| CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 8 | D0SPPLL |
| CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 8 | D0SPQLL |
| CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 9 | D0SPRLL |
| CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 9 | D0SPSLL |
| CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 10 | D0SPTLL |
| CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD 10 | D0SPULL |
| CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD | D0SPVLL |
| UNLIMITED RCU PER ANNUM | |
| IBM DEMANDTEC STRATEGIC TRADE PLAN CLOUD | D0SPWLL |
| UNLIMITED RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SPXLL |
| MFG 1 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SPYLL |
| MFG 1 CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SPZLL |
| MFG 2 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQ0LL |
| MFG 2 CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQ1LL |
| MFG 3 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQ2LL |
| MFG 3 CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQ3LL |
| MFG 4 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQ4LL |

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| MFG 4 CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQ7LL |
| MFG 5 CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQ8LL |
| MFG 5 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQ9LL |
| MFG 6 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQALL |
| MFG 6 CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQBLL |
| MFG 7 CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQCLL |
| MFG 7 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQDLL |
| MFG 8 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQELL |
| MFG 8 CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQFLL |
| MFG 9 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQGLL |
| MFG 9 CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQHLL |
| MFG 10 CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRAT MARKET PLAN CLOUD | D0SQILL |
| MFG 10 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC STRAT MAR PLAN CLOUD MFG | D0SQJLL |
| UNLIM CAT RCU PER ANNUM | |
| IBM DEMANDTEC STRAT MAR PLAN CLOUD MFG | D0SQKLL |
| UNLIM CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQLLL |
| CLOUD 1 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQMLL |
| CLOUD 1 CAT RCU PER ANNUM | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQNLL |
| CLOUD 2 CAT RCU PER ANNUM | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQPLL |
| CLOUD 2 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQQLL |
| CLOUD 3 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQRLL |
| CLOUD 3 CAT RCU PER ANNUM | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQULL |
| CLOUD 4 CAT RCU PER ANNUM | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQVLL |
| CLOUD 4 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQWLL |
| CLOUD 5 CAT RCU PER ANNUM | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQXLL |
| CLOUD 5 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQYLL |
| CLOUD 6 CAT RCU PER ANNUM | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SQZLL |
| CLOUD 6 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SR0LL |
| CLOUD 7 CAT RCU PER ANNUM | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SR1LL |
| CLOUD 7 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SR2LL |
| CLOUD 8 CAT RCU PER ANNUM | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SR3LL |
| CLOUD 8 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SR4LL |
| CLOUD 9 CAT RCU PER ANNUM | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SR5LL |
| CLOUD 9 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SR6LL |
| CLOUD 10 CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC CUSTOMER TRADE PLANNING | D0SR7LL |
| CLOUD 10 CAT RCU PER ANNUM | |
| IBM DEMANDTEC CUSTOMER TRADE PLAN CLOUD | D0SR8LL |
| UNLMT CAT RCU PER ANNUM | |
| IBM DEMANDTEC CUSTOMER TRADE PLAN CLOUD | D0SR9LL |
| UNLMT CAT RCU DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 1 CAT RCU | D0SRALL |

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| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 1 CAT RCU PER ANNUM | D0SRBLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 2 CAT RCU PER ANNUM | D0SRCLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 2 CAT RCU PER ANNUM | D0SRDLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 3 CAT RCU PER ANNUM | D0SRGLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 3 CAT RCU PER ANNUM | D0SRHLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 4 CAT RCU PER ANNUM | D0SRILL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 4 CAT RCU PER ANNUM | D0SRJLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 5 CAT RCU PER ANNUM | D0SRKLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 5 CAT RCU PER ANNUM | D0SRLLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 6 CAT RCU PER ANNUM | D0SRMLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 6 CAT RCU PER ANNUM | D0SRNLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 7 CAT RCU PER ANNUM | D0SRPLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 7 CAT RCU PER ANNUM | D0SRQLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 8 CAT RCU PER ANNUM | D0SRRLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 8 CAT RCU PER ANNUM | D0SRSLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 9 CAT RCU PER ANNUM | D0SRTL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 9 CAT RCU PER ANNUM | D0SRULL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 10 CAT RCU PER ANNUM | D0SRVLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD 10 CAT RCU PER ANNUM | D0SRWLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD UNLIMITED CAT RCU PER ANNUM | D0SRXLL |
| DAILY FEE PARTIAL MONTH | |
| IBM DEMANDTEC POST EVENT CLOUD UNLIMITED CAT RCU DAILY FEE PARTIAL MONTH | D0SRYLL |

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