



## United States hardware list prices

### Pricing terms

Prices are suggested list prices on day of announcement for the US only. They are provided for your information only. Dealer prices may vary, and prices may also vary by country. IBM® list price does not include tax or shipping and is subject to change without notice.

FC	Description	Appliance	US List
	Crossroads ReadVerify Appliance	3222 RV1	\$23,000
	Beyond 1st 200 units	3222 RV1	\$23,000
		Feature for RV	Capacity FC
3661	RV for 501-1500 Cartridges	501-1500	\$8,500
3662	RV for 1501-7500 Cartridges	1501-7500	\$11,000
3663	RV for 7501-20,000 Cartridges	7501-20,000	\$14,000
3664	RV for 20,001-50,000 Cart	20,001-50,000	\$14,000
3665	RV for 50,001-100,000 Cart	50,001-100,000	\$14,000
		Feature for AV	Capacity FC
3670	ArchiveVerify for 1-500 Cart	1-500	\$2,500
3671	AV for 501-1500 Cartridges	501-1500	\$5,000
3672	AV for 1501-7500 Cartridges	1501-7500	\$18,500
3673	AV for 7501-20,000 Cartridges	7501-20,000	\$28,000
3674	AV for 20,001-50,000 Cart	20,001-50,000	\$28,000
3675	AV for 50,001-100,000 Cart	50,001-100,000	\$28,000
		Feature for RVA MA	Capacity FC
3680	RVA 1yr MA RNWL upto 500 Cart	up to 500 cartridges	\$5,000
3681	RVA 1yr MA RNWL upto 1500 Cart	up to 1500 cartridges	\$6,800
3682	RVA 1yr MA RNWL upto 7500 Cart	up to 7500 cartridges	\$9,000
3683	RVA 1yr MA RNWL upto 20000 Car	up to 20,000 cartridges	\$11,800
3684	RVA 1yr MA RNWL upto 50000 Car	up to 50,000 cartridges	\$14,600
3685	RVA 1yr MA RNWL upto 100000 Ca	up to 100,000 cartridges	\$17,200
3686	ArchiveVerify 1yr MA RNWL	Flat for all Tiers	\$1,950

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