IBM Incentive Compensation Management V10.0 delivers a unified user interface with an improved user experience

Overview

IBM Incentive Compensation Management V10.0 delivers a leading solution to organizations seeking to improve sales results and operational efficiencies with better management of incentive compensation plans, and smarter administration of sales territories and quotas.

Incentive Compensation Management V10.0 leverages IBM Design Thinking, which is a methodology applied to the design of IBM solutions that combines IBM knowledge, users of the Sales Performance Management (SPM) or Incentive Compensation Management (ICM) solutions, and experienced technology designers, developers, and engineers to deliver a unified user interface with an improved user experience.

Incentive Compensation Management V10.0 enhancements:

- A complete redesign of the user interface in a modern, thin-client delivery model that provides a market-leading user experience.
- Newly added capabilities to deploy easy-to-use reports in a mobile device with an administrative viewer called Pulse. Pulse centralizes the ability of administrators to understand the health and well-being of the sales force through the comparison of compensation plans, driving key motivators, reacting to market changes, and quickly identifying outstanding performance with standard reports that can be delivered through the web or tablet device.

Key prerequisites

For details, refer to the Technical information section.

Planned availability date

September 20, 2016

Refer to the Availability of national languages section for national language availability.

Description
Incentive Compensation Management V10.0 updates:

- A complete redesign of the user interface in a modern, thin-client delivery model that enhances the user experience. Modules with a redesigned interface include Administrator, Scheduler, Workflow Manager, Portal Access, Presenter, Composer, Scenarios, Process Lists, Calculation Wizard, Data Source Wizard, Activity, and Calculate (for example, Process and Notifications). The redesign unifies the user interface and improves the user experience.

- Newly added capabilities to deploy easy-to-use reports in a mobile device with an administrative viewer called Pulse. Pulse allows for the tagging of data in the model to summarize, compare, and share reports. After Pulse is set up and configured, administrators can quickly view individual reports and compare them to one another. Relevant report views can also be shared with front-line managers and payees where appropriate.

**Accessibility by people with disabilities**

A US Section 508 Voluntary Product Accessibility Template (VPAT) containing details on accessibility compliance can be found on the IBM Accessibility website.

### Availability of national languages

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Translation information, if available, can be found at the Translation Reports website.

### Program number

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### Offering Information

Product information is available on the IBM Offering Information website.

More information is also available on the Passport Advantage® and Passport Advantage Express® website.

### Publications

No publications are shipped with this product.

Publications are available at the IBM Publications Center website.

### Services

**Global Technology Services**
Contact your IBM representative for the list of selected services available in your country, either as standard or customized offerings for the efficient installation, implementation, or integration of this product.

Technical information

Specified operating environment

Software requirements
For complete details concerning the minimum software requirements to install and run IBM Incentive Compensation Management, refer to the Detailed System Requirements report.

The program's specifications and specified operating environment information may be found in documentation accompanying the program, if available, such as a readme file, or other information published by IBM, such as an announcement letter. Documentation and other program content may be supplied only in the English language.

Planning information

Packaging
None

Ordering information

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Product group: Incentive Compensation Management

Product: IBM Incentive Compensation Management

Product category: Incentive Compensation Management

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Charge metric
Authorized User

An Authorized User is a unit of measure by which the program can be licensed. An Authorized User is a unique person who is given access to the program. The program may be installed on any number of computers or servers and each Authorized User may have simultaneous access to any number of instances of the program at one time. Licensee must obtain separate, dedicated entitlements for each Authorized User given access to the program in any manner directly or indirectly (for example, through a multiplexing program, device, or application server) through any means. An entitlement for an Authorized User is unique to that Authorized User and may not be shared, nor may it be reassigned other than for the permanent transfer of the Authorized User entitlement to another person.

Note: Some programs may be licensed where devices are considered users. In that case, the following applies. Any computing device that requests the execution of or receives for execution a set of commands, procedures, or applications from the program or that is otherwise managed by the program is considered a separate user of the program and requires an entitlement as if that device were a person.

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RVU is a unit of measure by which the program can be licensed. RVU Proofs of Entitlement (PoEs) are based on the number of units of a specific resource used or managed by the program. Licensee must obtain sufficient entitlements for the number of RVUs required for licensee's environment for the specific resources as specified in the program specific table. RVU entitlements are specific to the program and the type of resource and may not be exchanged, interchanged, or aggregated with RVU entitlements of another program or resource. Refer to the program specific RVU table.

Notes:

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- Some programs may be licensed on a managed basis only. In that case, the following applies. Instead of the entitlements required for the resources used by the program directly, licensee must obtain entitlements for this program sufficient to cover the resources managed by the program.

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**License Information number**

L-LCOE-A85KJU - IBM Incentive Compensation Management V10.0

See the License Information documents page on the IBM Software License Agreement website for more information.

**Limited warranty applies**

Yes

**Limited warranty**

IBM warrants that when the program is used in the specified operating environment, it will conform to its specifications. The warranty applies only to the unmodified portion of the program. IBM does not warrant uninterrupted or error-free operation of the program or that IBM will correct all program defects. You are responsible for the results obtained from the use of the program.

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For additional information on the Continuous Delivery Lifecycle Policy, see the IBM Software Support Lifecycle Policy website.

**Money-back guarantee**

If for any reason you are dissatisfied with the program and you are the original licensee, you may obtain a refund of the amount you paid for it, if within 30 days of your invoice date you return the program and its PoE to the party from whom you obtained it. If you downloaded the program, you may contact the party from whom you acquired it for instructions on how to obtain the refund.

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**Volume orders (IVO)**

No

**Passport Advantage applies**

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**Software Subscription and Support applies**

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**System i Software Maintenance applies**
Variable charges apply

No

Educational allowance available

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IT system security involves protecting systems and information through prevention, detection, and response to improper access from within and outside your enterprise. Improper access can result in information being altered, destroyed, or misappropriated or can result in misuse of your systems to attack others. Without a comprehensive approach to security, no IT system or product should be considered completely secure and no single product or security measure can be completely effective in preventing improper access. IBM systems and products are designed to be part of a lawful, comprehensive security approach, which will necessarily involve additional operational procedures, and may require other systems, products, or services to be most effective.

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Prices

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Passport Advantage

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**Corrections**

(Corrected on January 19, 2017)

Revised Terms and conditions, Program technical support section.