

About us

We are an IBM Business Partner specializing in Lotus consulting and training services, we provide comprehensive offerings/Domino working solutions on time at a local rate both locally and internationally.

Founded by an ex-Lotus Philippines senior technical consultant and a [Certified Lotus Instructor \(CLI\)](#), our strengths have traditionally always been the expertise and experience of our people. With our best practices and methodologies, our assurance of providing consulting and training services is unequalled.

Our customers in the Philippines are major banks and financial institutions, government bodies, manufacturing companies with head offices in Europe, telcos, one of the biggest retail companies in the Philippines, and real estate as well as educational institutions. We have just launched our first project offshore in Cambridge, UK and in New York, U.S.A.

The power of using Domino solutions has been proven by our customers in their respective fields. The efficiency it has brought to them inspires us to produce better and more quality products and to support them even better. Thus, trust and confidence are built both ways.

Now, if you need help with your Lotus Notes projects, contact us so you can start moving forward quickly and confidently.

Our People

Softweb employees stay current with the latest technology to offer the widest possible range of solutions to any business problem. Our employees have achieved professional certifications to assure our clients of our expertise.

Our Values

We want to enjoy our work, have fun, and stay excited about our future. We value a life/work balance and a 40-hour work week. This makes for enthusiastic, long-term employees who can better serve the client.

We encourage a culture where entrepreneurial, self-starting individuals can take charge and build relationships that lead to satisfied clients, a positive work environment and profitability. We are always learning, improving our skills, and taking initiative. Our work environment embraces flexibility, teamwork and a positive contribution to our community.

Our Partner

IBM / Oracle / MSI-ECS / Technopaq / WSI

Products and Services

As an IBM Business Partner, Softweb offers the full range of IBM Servers and licensed products integrated onto its own list of Business Solutions, Services in Software Development, as well as training in such fields. With IBM dependability in computer hardware and Softweb Consulting expertise in software development, no other partnership can assure you of your company's needs in information technology.

System Administration

- Domino Server Preventive Maintenance (semi annual or annual)
- Domino Server Health Check
- Migration from lower to higher version of Notes
- Exchange to domino Migration
- Design and Implementation of Domino Infrastructure
- Implementation of IBM Lotus Products such as:
 - Domino.doc (Document Management)
 - Learning Management System (Distance Learning)

- Lotus Enterprise Integrator (Notes Integration with Back End Systems)
- QuickPlace (Self-service web tool for collaboration)
- Sametime and Sametime Everyplace (Instant messaging, whiteboard meeting, online community)

Software Development

- Development and Deployment of Notes and Web-based Applications

Softweb Business Solutions (for demo request, please contact the undersign)

- **HR Manager Solution (HRMS)**
 - ✍ **Manpower Requisition System**
 - ✍ **Training Management System (TMS)**
 - ✍ **Performance Appraisal & Career Management System (PACMS)**
 - ✍ **Leave Application System (LAS)**
 - ✍ **Payroll System Manager (PSM)**
 - ✍ **Clearance Tracking Solution (CTS)**
 - ✍ **eBenefit Management System (eBMS)**
 - ✍ **Time Utilization Tracking Systems**
 - ✍ **Global Absence Management System**
- **Document Tracking with Bar Coding Solution**
- **Call Tracker System (CTS)**
- **Project Monitoring System (PMS)**
- **Account Management System (AMS)**
- **Purchase Requisition/Purchase Order System**
- **Inventory Tracking System (ITS)**
- **Loan Application System**

Training on Domino Systems Administration & Application Development

Softweb's certified personnel put together the best practices, interactive exercises, conceptual guides, useful manuals and technical materials for its clients' educational and training courses. The courses are comprehensive programs geared on delivering the tracks required for Lotus certification. We offer courses in:

- Lotus Notes Systems Administration and Applications Development Lotus Enterprise Integration Solution
- Distance Learning
- Document Management
- Lotus Domino Workflow

Softweb's Competitive Advantage:

- Experience and expertise of our people on technical and business side.
- Softweb listens to the pains and pleasure of our client.
- Softweb caters ALL about Lotus- Systems Administrations, Development, Software Licensing, hardware, regular training and customized training on System Administration, Application Development and user.
- We offer flexible services solutions.
- Customized training based on clients needs.

1.1.1 List of key officers and corresponding tenure

RHENNIE T. VILORIA

President / Owner
Senior Lotus Notes Technical Consultant / Lotus Notes Instructor
Member since: March 6, 2001

ANTHONY L. SUSON

Chief Operations Officer
Senior Lotus Notes Technical Consultant / Lotus Notes Instructor
Member since: November 17, 2003

1.1.2 Total number and location of support staff and service centers

SOFTWEB technical consultants are all based in SOFTWEB head office and are all a regular employees of the company. SOFTWEB employs FIVE (5) Lotus Notes Application Development Consultants and Two (2) Lotus Notes System Administration consultants.

1.1.3 Number of years the Vendor has been operating (locally, internationally)

SOFTWEB has been in the IT industry since March 6, 2001

1.1.4 Vendor's future strategy, major directions, and R&D of the recommended solution

SOFTWEB direction to the proposed solutions as well as to all of its Lotus Notes based workflow application systems is to be integrated in a highly rich internet based workflow application systems as well as integration to other system giving high return of investment and maximizing current Lotus Notes/Domino system.

For further details and info please get in touch with:

Ms. Maneth G. Libid

Business Development Manager

Tel No. (632) 813.3299, 817.5843

Fax No. (632) 813.3299

Cell # (63927) 5068782

email address: maneth.libid@softwebconsult.com

website: www.softwebconsult.com

Mr. Marlo M. Juban

Business Solutions Officer

Tel No. (632) 753.2347

Fax No. (632) 813.3299

Cell # (63910) 7334040

email address: marlo.juban@softwebconsult.com

Mr. Lowell Cruz

Business Channel Officer

Tel No. (632) 817.5843

Fax No. (632) 813.3299

Cell # (63919) 5290439

email address: lowell.cruz@softwebconsult.com

Ms. Anamae Febrada

Business Channel Officer

Tel No. (632) 817.5843

Fax No. (632) 813.3299

Cell # (63920) 5558891

email address: anamae.febrada@softwebconsult.com